



County of Purchaser and Source of Sales
Washington State
4th Quarter - 2015



County Name	New Dealer	New Import	Used Dealer	Used Dealer Import	Used Private	Used Import	Unknown	Total	2014 4th Quarter Total % Change									
									Total	% Change								
Adams	0.0%	0.0%	1	0.2%	0.0%	6	0.2%	2	0.2%	9	0.2% -35.7%							
Asotin	2	0.6%	2	1.2%	1	0.2%	1	1.0%	5	0.2%	7	0.9% -25.0%						
Benton	12	3.5%	7	4.2%	10	2.2%	1	1.0%	94	3.4%	25	3.1% -13.9%						
Chelan	10	2.9%	0.0%	5	1.1%	0.0%	59	2.1%	8	1.0%	0	0.0% 18.8%						
Clallam	3	0.9%	1	0.6%	8	1.8%	2	2.0%	61	2.2%	5	0.6% 2.6%						
Clark	9	2.6%	18	10.8%	4	0.9%	5	5.1%	102	3.7%	112	13.9% 17.4%						
Columbia	0.0%	0.0%	0.0%	0.0%	0.0%	2	0.1%	0.0%	0	0.0%	2	0.0% -33.3%						
Cowlitz	3	0.9%	7	4.2%	0.0%	2	2.0%	57	2.1%	32	4.0% 4.1%							
Douglas	0.0%	0.0%	3	0.7%	0.0%	19	0.7%	7	0.9%	0	0.0% -14.7%							
Ferry	0.0%	0.0%	1	0.2%	0.0%	4	0.1%	2	0.2%	0	0.0% 250.0%							
Franklin	0.0%	3	1.8%	3	0.7%	0.0%	25	0.9%	12	1.5%	0	0.0% -45.6%						
Garfield	0.0%	1	0.6%	0.0%	0.0%	0.0%	0.0%	0.0%	0	0.0%	1	0.0% -50.0%						
Grant	5	1.5%	6	3.6%	4	0.9%	0.0%	62	2.3%	7	0.9% 3.7%							
Grays Harbor	6	1.7%	7	4.2%	3	0.7%	0.0%	44	1.6%	14	1.7% -25.3%							
Island	13	3.8%	2	1.2%	6	1.3%	1	1.0%	96	3.5%	17	2.1% 15.4%						
Jefferson	5	1.5%	0.0%	5	1.1%	3	3.0%	50	1.8%	10	1.2% -19.8%							
King	84	24.5%	16	9.6%	124	27.3%	36	36.4%	469	17.1%	117	14.5% -9.6%						
Kitsap	19	5.5%	8	4.8%	31	6.8%	4	4.0%	157	5.7%	39	4.8% 3.6%						
Kittitas	4	1.2%	1	0.6%	1	0.2%	1	1.0%	12	0.4%	5	0.6% -17.2%						
Klickitat	0.0%	2	1.2%	0.0%	0.0%	8	0.3%	11	1.4%	0	0.0% 162.5%							
Lewis	3	0.9%	2	1.2%	4	0.9%	0.0%	27	1.0%	8	1.0% -17.0%							
Lincoln	0.0%	0.0%	1	0.2%	0.0%	9	0.3%	3	0.4%	0	0.0% 30.0%							
Mason	8	2.3%	5	3.0%	2	0.4%	1	1.0%	46	1.7%	18	2.2% 1.3%						
Okanogan	0.0%	0.0%	0.0%	0.0%	2	0.4%	0.0%	19	0.7%	3	0.4% -4.0%							
Pacific	1	0.3%	2	1.2%	0.0%	1	1.0%	9	0.3%	8	1.0% -22.2%							
Pend Oreille	0.0%	1	0.6%	0.0%	0.0%	2	0.1%	2	0.2%	0	0.0% -61.5%							
Pierce	39	11.4%	19	11.4%	58	12.7%	13	13.1%	299	10.9%	55	6.8% 0.0%						
San Juan	4	1.2%	4	2.4%	9	2.0%	0.0%	35	1.3%	16	2.0% 4.6%							
Skagit	14	4.1%	4	2.4%	57	12.5%	10	10.1%	116	4.2%	35	4.3% 240.0%						
Skamania	1	0.3%	1	0.6%	1	0.2%	0.0%	0.0%	1	0.1%	0	0.0% -33.3%						
Snohomish	46	13.4%	12	7.2%	44	9.7%	6	6.1%	326	11.9%	59	7.3% 16.4%						
Spokane	13	3.8%	17	10.2%	14	3.1%	5	5.1%	156	5.7%	66	8.2% 2.5%						
Stevens	3	0.9%	2	1.2%	1	0.2%	0.0%	24	0.9%	10	1.2% 0.0%							
Thurston	9	2.6%	8	4.8%	24	5.3%	1	1.0%	111	4.0%	21	2.6% -1.1%						
Wahkiakum	0.0%	0.0%	0.0%	0.0%	0.0%	4	0.1%	3	0.4%	0	0.0% -36.4%							
Walla Walla	3	0.9%	1	0.6%	1	0.2%	1	1.0%	14	0.5%	6	0.7% -7.1%						
Whatcom	13	3.8%	4	2.4%	22	4.8%	5	5.1%	129	4.7%	45	5.6% 14.1%						
Whitman	0.0%	1	0.6%	0.0%	0.0%	7	0.3%	4	0.5%	0	0.0% -60.0%							
Yakima	11	3.2%	1	0.6%	5	1.1%	0.0%	78	2.8%	8	1.0% 1.0%							
Unknown		2					2	0.1%	2	0.2%	0	0.0% 0.0%						
Total	343	100%	167	100%	455	100%	99	100%	2,745	100%	805	100%	0	0.0%	4,614	100%	4,851	-4.9%

Source: Washington Department of Licensing and Washington Sea Grant Program